

Guaranteed performance for 15+ years

Lower your lifetime cost by 35% on Solar Lighting with Energy-as-a-Service

Clear Blue's EaaS bundles 24/7 live expert system management, doubles the lifespan of your system compared to other solar options, and provides mission-critical reliability in a predictable annual subscription that keeps lights performing to the original design year-after-year.

Live Expert Management • Hardware Replacement Included • Lowest Lifetime Cost

WHY INCLUDE EAAS & WARRANTY?

A **warranty** covers manufacturing defects for a limited time (typically 5–10 years) and to limited conditions. If a light still turns on but **no longer performs to the original design** this is often **not covered**.

To illustrate the difference, consider this analogy:

Think of a Car...

Warranty



A new car's warranty doesn't cover oil changes, tires, or brake service.



EaaS



If your car came with EaaS, brakes, tires, filters—everything—would be included.



That's the kind of full-service support Clear Blue provides with EaaS.



Remote Monitoring & Management

- Assures ongoing operation and uptime through Clear Blue's operations center.
- ~80% fewer** on-site **maintenance visits** and related costs (proactive vs reactive).



Hardware Replacement Included

During active EaaS, required system components (solar panels, batteries, controllers) are supplied and shipped for free as part of the service—**no additional or prorated fees seen in warranties**.



Operational Reliability, Guaranteed

Addresses real-world operating conditions, not just factory defects. For example, if a battery degrades to ~50% capacity and lighting under-performs, **warranty won't cover it—but EaaS does**.

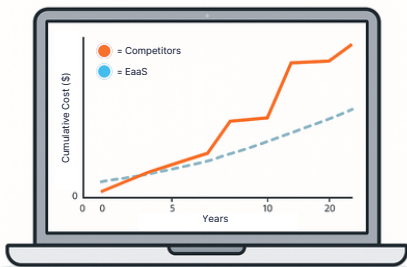
COMPARISON WITH WARRANTY-BASED MODELS

	Warranty	Energy-as-a-Service
Coverage intent	Defects; limited duration (5–10 yrs typical)	Managed performance to design goals (15–20+ yrs)
Operating model	Reactive: break/fix	Active + 24/7 live team monitoring & optimization
Software access	Limited / not provided	Illumience access for schedules, brightness, alerts, reports
Site visits	Frequent/reactive; owner-managed	~80% fewer via remote ops (owner handles local labor only)
Components	Limited coverage; prorating applies	Controllers, batteries, solar supplied while active
Budgeting	Prorated/variable	Flat, predictable annual fee
Cost outcome	Higher Cost + surprise CAPEX	~30–40% lower total cost over long horizon

LONG-TERM INFRASTRUCTURE, LOWER TOTAL COST

Warranties often constrain infrastructure to a finite 5–10 year life with higher long-term costs.

EaaS supports 15+ years of operation, spreading total cost of ownership across a longer horizon → significantly lowers total cost.



Terms & Discounting

- Included: 3-year EaaS with system purchase; renewable thereafter.
- Prepay savings: 3-year and 5-year upfront options available—ask sales for details.

EAAS COVERAGE DETAILS

- 1. Included Term:** Standard 3-year EaaS included with purchase; renewable for life of system.
- 2. Included Replacements:** Solar panels, batteries, controllers—provided at no additional cost while active.
- 3. Example (Year 15):** Clear Blue ships and replaces failed components as part of service; customer pays only for site visit time.

10-YEAR WARRANTY INCLUDED *

Warranties are included for up to 10 years, covering manufacturing defects for every component of our systems. EaaS is the next tier—covering operational realities, managed performance, included replacements for predictable long-term outcomes, and a reduced cost over the system's lifespan.

* Get exact wording from Miriam — Limited warranty on solar panel

TALK TO AN EXPERT

Request a quote for your next project.



[Book a Free Discovery Call](#)