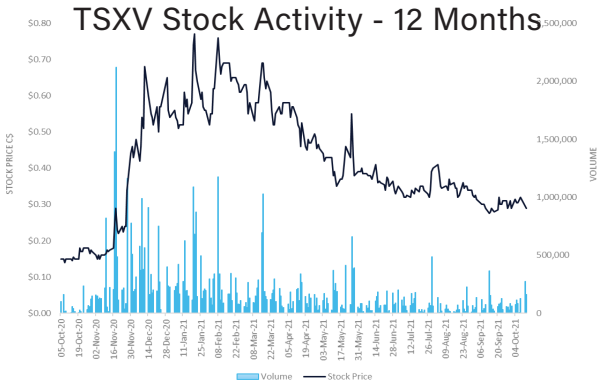


# Investor Fact Sheet 2021



## Clear Blue - The Market Leader in Wireless Power

Based in Toronto, Canada, Clear Blue provides Smart Off-Grid, wireless power for telecom, street lighting, and Internet of Things (IoT) systems worldwide. The key to Clear Blue's success is its patented Illumience remote monitoring, management and control software, which has energy and weather forecasting for maximum uptime, longer system life and the lowest CAPEX/OPEX. Clear Blue also delivers Energy-as-a-Service (EaaS) to manage all aspects of installation, ongoing operations and reliability for greater customer satisfaction.



Quick Facts	
Price (Oct. 01, 2021)	\$0.315
52-Week High	\$0.80
52-Week Low	\$0.14
Shares I&O	\$65.7M
Warrants	\$17.9M
Options	\$3.0M
RSUs	\$0.4M
Fully Diluted Shares	\$87.0M
Market Cap	\$20.7M
Cash	\$0.7M
Debt	\$3.9
Enterprise Value	\$24.0M

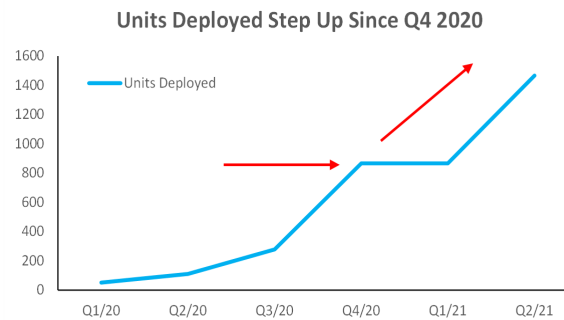
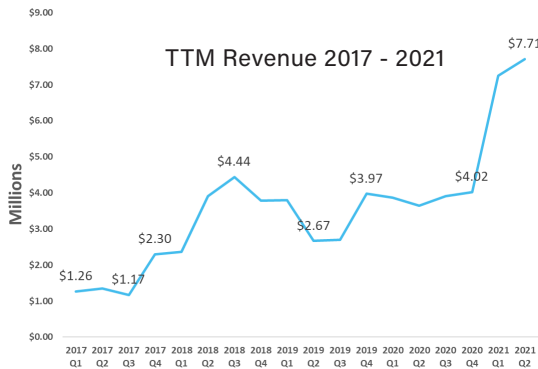
### Key Customers



### Investment Highlights

- \$4.47B Market
- \$450M Pipeline
- 37 Countries Globally
- Offices in Canada, USA, Mexico, Kenya
- >7,600 Units Sold Worldwide
- 10 Billion Device-cloud Messages
- 6.4M Operating Days of Data
- Market Leader in Smart Off-Grid Power

\*All values as of June 30, 2021, unless otherwise indicated



## Reasons to Invest

### Global Leadership: Market leader for wireless power

- Smart-City street lights
- Telecom cell phone towers
- Satellite Wi-fi

### Future Success: Partnerships with Big Players

- Extensive list of global brands that are customers
- Stronger street-lighting partnerships translate into increases in follow-on business with partners

### Profitability: Strong high margin recurring revenue business

- Q2 2021 Trailing Twelve Month Revenue of \$7.7 Million, up 112% versus previous period

### Growth: 2 key deals since July 1st, 2021

- Represent more than \$10 million in revenue
- Significant follow-on thereafter

### Market Potential: Large and Growing Market

- Off-grid solar lighting US\$1.6B in 2020 growing to US\$4.9B by 2027
- Telcos power system upgrades US\$4.4B in 2020 growing to US\$5.3B

