



# Investor Fact Sheet 2021

## Clear Blue - The Market Leader in Wireless Power

Based in Toronto, Canada, Clear Blue provides Smart Off-Grid, wireless power for telecom, street lighting, and Internet of Things (IoT) systems and other mission critical infrastructure worldwide. The key to Clear Blue's success is its patented Illumience remote monitoring, management and control software, which has energy and weather forecasting for maximum uptime, longer system life and the lowest CAPEX/OPEX. Clear Blue also delivers Energy-as-a-Service (EaaS) to manage all aspects of installation, ongoing operations for greater reliability and customer success.

### Investment Highlights

\$4.47B Market

\$450M Sales Funnel

37 Countries Globally

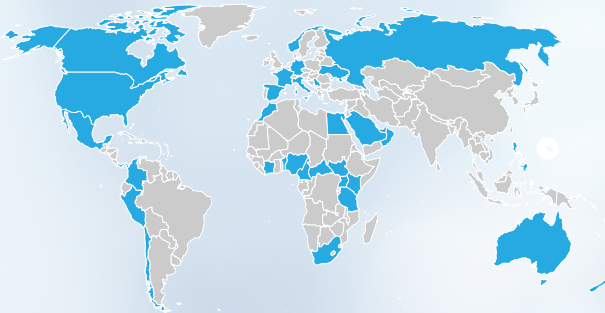
Offices in Canada, USA, Mexico & Kenya

>7,000 Units Sold Worldwide

10 Billion device-cloud messages

5.4 Million Operating Days of Data

Market Leader in Smart Off-Grid Powering Telecom



#### Global Leadership:

- First to market with Smart Off-Grid and the recurring revenue service model.

#### Innovation & Intention

- Market leader in Smart Off-Grid Power with over 5.4 Million days of operating data.
- Innovating with new Pico-grid power packs, upgrades and efficiencies expected in 2021.

#### Growth:

#### Partners & Customers

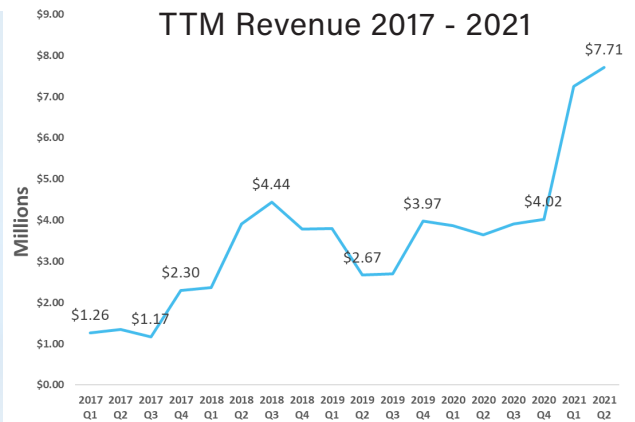
- Secured many multi-million dollar, multi-year telecom partnerships and contracts due to successful large-scale rollouts in 2020/21.
- Capitalizing on new opportunities in satellite/Wi-Fi & 5G applications.

#### Forward Vision:

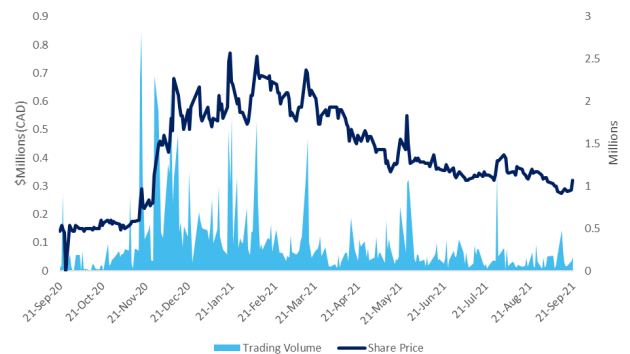
#### Energy-as-a-Service

- EaaS enables Clear Blue to manage and control customers' power requirements for max uptime.
- Nearly 40% of all solar street lighting revenue is EaaS recurring revenue for Clear Blue.
- Clear Blue launched EaaS for telecom in 2021, which will transform the power industry.

TTM Revenue 2017 - 2021



TSXV Stock Activity - 12 Months



## Quick Facts

52 WEEK LOW/HIGH: **\$0.13- 0.80**

SHARE PRICE: **\$0.32**

COMMON SHARES: **65,766,064**

MARKET CAP: **\$21M**

52 WEEK AVG. DAILY TRADING VOLUME: **347K+**

2021 Q2 GROSS PROFIT: **38%**

## Management

