

Investor Fact Sheet

2021

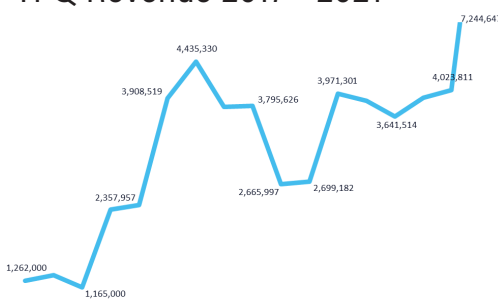
TSXV: CBLU
FRANKFURT: OYA
OTCQB: CBUTF
Clear Blue Technologies was recognized as a 201 Venture 50 company in 2021.

Clear Blue Technologies Delivers Clean, Managed, Wireless Power - Anywhere and Anytime.

Based in Toronto, Canada, with satellite offices in Kenya and the United States, Clear Blue provides Smart Off-Grid, wireless power for telecom, street lighting, and Internet of Things (IoT) systems worldwide. The key to Clear Blue's success is its patented Illumiencer remote monitoring, management and control software, which has energy and weather forecasting for maximum uptime, longer system life and the lowest CAPEX/OPEX. Clear Blue also delivers Energy-as-a-Service (EaaS) to manage all aspects of installation, ongoing operations and reliability for greater customer satisfaction.

Investment Highlights

TFQ Revenue 2017 - 2021


37
 Countries
 Globally

5.4 Million
 Operating
 Days of Data

7,000
 Units Sold
 Worldwide

Offices in
 Canada, USA
 & Kenya

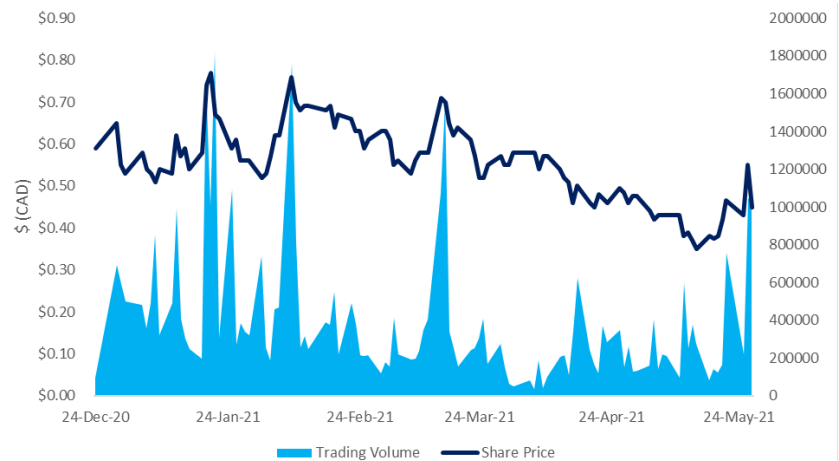
Q1 2021 Revenue by Segment

Lighting	\$1,676,569
Telecom	\$5,540,954
IoT/Security	\$27,124

Key Rural Telecom Wins in 2020

Q4 2020 \$5M Telco Order & \$1.45M with Orange/Nuran for Cameroon

TSXV Stock Activity - 6 Months (ending May 27, 2021)



Quick Facts

EXCHANGES

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Capital structure and key metrics are current as of May 27, 2021, unless otherwise stated. Information is from the TSXV.

www.clearbluetechologies.com
\$0.45

SHARE PRICE

31.5%

 2020 GROSS
 PROFIT

64,739,564

 COMMON
 SHARES
 OUTSTANDING

\$7,244,647

 2021 Q1 TFQ
 REVENUE

\$29M

MARKET CAP

317K+

 52 WEEK AVG.
 TRADING
 VOLUME

\$0.12 - 0.80

52 WEEK LOW/HIGH

90%

 YoY GROWTH
 IN RECURRING
 REVENUE (2020)

Delivering on the Promise of Power
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Our Growth Strategy



Enhanced growth of North American lighting & smart city markets. Expansion of off-grid power for telecom in Africa & South America.



Telecom sector major contract installs & key partnerships leading to large-scale rollouts.



Energy-as-a-Service to drive recurring revenue in lighting & telecom verticals.



Global Leadership: Innovation & Intention

Clear Blue powered systems are in 37 countries across six continents, and its install base and revenue are growing fast. It was the first to market with Smart Off-Grid and the recurring revenue service model. Now, it is the market leader in Smart Off-Grid Power with over 5.4 Million days of operating data. Innovation continues with new Pico-grid power packs, upgrades and efficiencies expected in 2021.

Clear Blue is traded on three major stock exchanges: the TSXV, the Frankfurt Exchange and the OTCQB. In 2021, Clear Blue was recognized as a TSX Venture top 50 performer.

Growth: Partners & Customers

Clear Blue continues to secure large telecom deals for Nano-Grid Power Pack systems. The success of these first large rollouts is already leading to expansion with new partners and in new geographies.

New opportunities in providing power for satellite/Wi-Fi & 5G applications continue to drive growth. Stronger street-lighting partnerships translate into increases in follow-on business with partners.

Forward Vision: Energy-as-a-Service

EaaS enables Clear Blue to manage and control customers' power requirements to ensure maximum uptime and peace of mind. Nearly 40% of all solar street lighting revenue is EaaS recurring revenue. Clear Blue will launch EaaS for telecom in 2021, which will transform the power industry, and Clear Blue has the expertise, technology, and passion for leading this transformation.

The Team



Miriam Tuerk
Co-Founder & CEO
Multi-exit Entrepreneur



John Tuerk
Co-Founder & CPO
Inventor of our Industry Leading Power Technology



Mark Windrim
Co-Founder & CTO
Builder of world-class Cloud & IoT Technology



Paul Desjardins
VP Sales & Business Development
Aggressive "Never Give Up, Never Surrender" Tech Sales Executive



Jason Woerner
VP Solutions
Product Solutions expert in software and telecom



Farrukh Anwar
CFO
Strong Small-Cap Public-Market CFO